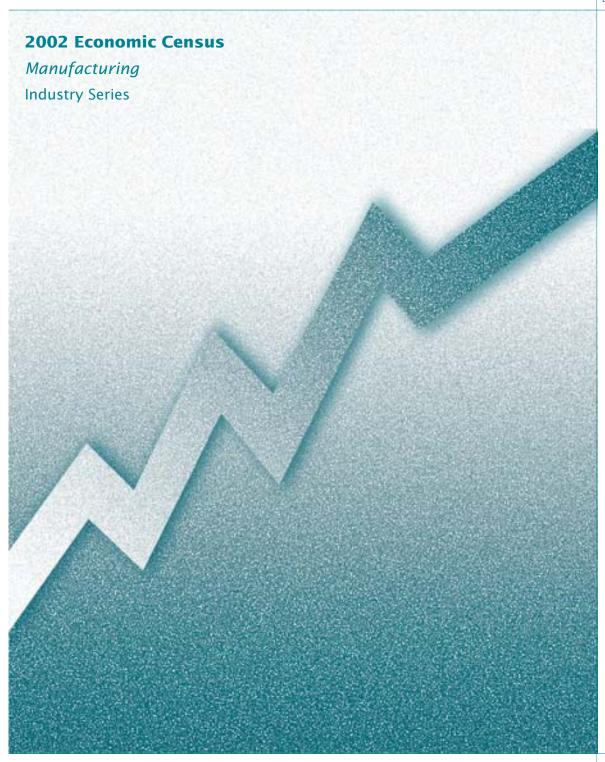
# Commercial, Industrial, and Institutional Electric Lighting Fixture Manufacturing: 2002

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Helping You Make Informed Decisions

U.S. Department of Commerce Economics and Statistics Administration U.S. CENSUS BUREAU



## Table 1. Historical Statistics for the Industry: 2002 and Earlier Years

[Data based on the 2002 Economic Census and the 2002 Annual Survey of Manufactures (ASM). For information on confidentiality protection, sampling error, nonsampling error, and explanation of terms, see note at end of table. For meaning of abbreviations and symbols, see introductory text]

		All	All em	ployees	Pro	Production workers			Total	Total	Total capital
Industry and year <sup>1</sup>	Com- panies <sup>2</sup>	estab- lish- ments <sup>3</sup>	Number <sup>4</sup>	Payroll (\$1,000)	Number <sup>4</sup>	Hours (1,000)	Wages (\$1,000)	Value added (\$1,000)	cost of materials (\$1,000)		expendi- tures (\$1,000)
335122, Commercial, industrial, and institutional electric lighting fixture manufacturing	321 N N N N 326	356 N N N N 357	19 742 22 395 23 839 24 711 22 273 23 098	626 147 699 559 736 786 732 607 632 564 657 592	15 146 16 474 17 311 16 309	28 692 29 504 32 486 33 681 34 661 33 063	355 567 367 980 398 788 379 848 358 968 364 950	2 184 265 2 511 121 2 305 826 2 291 802 2 415 823 2 070 729	1 676 882 2 014 482 2 225 705 2 403 897 2 082 695 2 043 965	3 869 579 4 535 035 4 510 003 4 686 971 4 480 225 4 101 442	104 036 103 224

Note: The data in this table are based on the 2002 Economic Census and the 2002 Annual Survey of Manufactures (ASM). To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain sampling errors and nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C.

¹Statistics presented for years ending in 2 and 7 are census data. Interim census years are derived in a representative sample of manufacturing establishments canvassed in the Annual Survey of Manufactures (ASM).

²For the census, a company is defined as a business organization consisting of one establishment or more under common ownership or control.

³Includes establishments with payroll at any time during the year.

⁴Number of employees figures represent average number of production workers for pay period that includes the 12th of March, May, August, and November plus other employees for payroll period that includes the 12th of March.

#### Table 2. Industry Statistics for Selected States: 2002

[States that are a disclosure or with less than 100 employees are not shown. Data based on the 2002 Economic Census. For information on confidentiality protection, nonsampling error, explanation of terms, and geographical definitions, see note at end of table. For information on geographic areas followed by \*, see Appendix D. For meaning of abbreviations and symbols, see introductory text]

		All establ	ishments <sup>2</sup>	All em	ployees	Pr	oduction worl	kers				
Industry and geographic area	E¹	Total	With 20 em- ploy- ees or more	Number <sup>3</sup>	Payroll (\$1,000)	Number <sup>3</sup>	Hours (1,000)	Wages (\$1,000)	Value added (\$1,000)	Total cost of materials (\$1,000)	Total value of shipments (\$1,000)	Total capital expendi- tures (\$1,000)
335122, Commercial, industrial, and institutional electric lighting fixture manufacturing												
United States. California Colorado Connecticut Florida Illinois Massachusetts Michigan Missouri New Jersey New York Pennsylvania Tennessee Texas	1 - 7 - - - - 2	356 76 4 7 15 22 10 7 7 20 34 23 10 22	173 36 3 6 2 11 6 2 7 10 18 9 6 13	19 742 2 311 223 394 146 907 1 179 107 538 1 014 1 466 2 090 863 888	626 147 84 681 8 613 14 130 4 246 31 698 40 850 3 977 18 263 35 796 47 043 58 725 24 497 27 153	14 280 1 442 103 255 109 597 979 55 396 676 1 050 1 569 652 566	28 692 2 935 193 495 220 1 280 2 250 107 798 1 477 1 926 3 195 1 149	355 567 37 644 2 433 5 663 2 685 15 276 30 318 1 285 10 304 17 477 26 084 33 662 16 122 11 759	2 184 265 252 652 42 250 35 753 9 671 126 850 16 604 45 080 122 985 123 425 121 337 68 136 72 695	1 676 882 143 765 19 836 21 111 6 968 65 624 96 731 7 432 37 279 105 833 88 485 265 738 89 830 66 517	3 869 579 394 715 62 133 56 517 16 648 158 760 222 573 24 044 82 741 226 731 210 472 390 288 162 365 138 299	89 203 7 377 1 047 823 528 2 420 2 910 297 2 253 2 310 12 816 9 636 8 296 6 745

¹Some payroll and sales data for small single-establishment companies with up to 20 employees (cutoff varied by industry) were obtained from administrative records of other government agencies rather than from census report forms. These data were then used in conjunction with industry averages to estimate statistics for these small establishments. This technique was also used for a small number of other establishments whose reports were not received at the time data were tabulated. The following symbols are shown where estimated data account for 10 percent or more of the figures shown: 1–10 to 19 percent; 2–20 to 29 percent; 3–30 to 39 percent; 4–40 to 49 percent; 5–50 to 59 percent; 6–60 to 69 percent; 7–70 to 79 percent; 8–80 to 89 percent; 9–90 percent or more.

²Includes establishments with payroll at any time during the year.

²Number of employees figures represent average number of production workers for pay period that includes the 12th of March, May, August, and November plus other employees for payroll period that includes the 12th of March.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C. For geographical definitions, see Appendix D.

## Detailed Statistics by Industry: 2002

[Data based on the 2002 Economic Census and the 2002 Annual Survey of Manufactures (ASM). For information on confidentiality protection, sampling error, nonsampling error, and explanation of terms, see note 2 at end of table. For meaning of abbreviations and symbols, see introductory text]

Item	Value
335122, Commercial, industrial, and institutional electric lighting fixture manufacturing	
Companies <sup>1</sup> number	321
All establishments <sup>2</sup> number.  Establishments with 1 to 19 employees number.  Establishments with 20 to 99 employees number.  Establishments with 100 employees or more number.	356 183 118 55
All employees³         number.           Total compensation         \$1,000.           Annual payroll         \$1,000.           Total fringe benefits         \$1,000.	19 742 769 043 626 147 142 896
Production workers, average for year	14 280 14 425 14 425 14 507 13 752
Production worker hours	28 692 355 567
Total cost of materials         \$1,000           Materials, parts, containers, packaging, etc., used         \$1,000           Resales         \$1,000           Purchased fuels         \$1,000           Purchased electricity         \$1,000           Contract work         \$1,000	1 676 882 1 506 801 124 901 8 077 19 122 17 981
Quantity of electricity purchased for heat and power. 1,000 kWh.  Quantity of electricity generated less sold for heat and power . 1,000 kWh.	275 967 684
Total value of shipments         \$1,000           Primary products value of shipments         \$1,000           Secondary products value of shipments         \$1,000           Total miscellaneous receipts         \$1,000           Value of resales         \$1,000           Contract receipts         \$1,000           Other miscellaneous receipts         \$1,000	3 869 579 3 452 661 230 282 186 636 185 670 D
Primary products specialization ratio percent.  Value of primary products shipments made in all industries \$1,000.  Value of primary products shipments made in this industry \$1,000.  Value of primary products shipments made in other industries \$1,000.	94 4 033 684 3 452 661 581 023
Coverage ratio percent	86
Value added	2 184 265
Total inventories, beginning of year         \$1,000.           Finished goods inventories         \$1,000.           Work-in-process inventories         \$1,000.           Materials and supplies inventories         \$1,000.	445 673 138 979 63 031 243 663
Total inventories, end of year         \$1,000.           Finished goods inventories         \$1,000.           Work-in-process inventories         \$1,000.           Materials and supplies inventories         \$1,000.	415 262 131 420 62 158 221 684
Gross value of depreciable assets (acquisition costs) at beginning of year         \$1,000           Total capital expenditures (new and used)         \$1,000           Buildings and other structures (new and used)         \$1,000           Machinery and equipment (new and used)         \$1,000           Automobiles, trucks, etc., for highway use.         \$1,000           Computers and peripheral data processing equipment         \$1,000           All other expenditures for machinery and equipment         \$1,000           Total retirements         \$1,000           Gross value of depreciable assets at end of year         \$1,000	871 080 89 203 12 398 76 805 3 327 8 470 65 008 45 180 915 103
Depreciation charges during year\$1,000.	61 018
Total rental payments         \$1,000           Buildings and other structures         \$1,000           Machinery and equipment         \$1,000	38 364 26 223 12 141
Total other expenses <sup>4</sup> \$1,000.  Response coverage ratio <sup>5</sup> percent.  Repair and maintenance services of buildings and/or machinery <sup>4</sup> \$1,000.  Communications services <sup>4</sup> \$1,000.  Legal services <sup>4</sup> \$1,000.  Accounting, auditing, and bookkeeping services <sup>4</sup> \$1,000.  Advertising and promotional services <sup>4</sup> \$1,000.  Expensed computer hardware and supplies and purchased computer services <sup>4</sup> \$1,000.  Refuse removal (including hazardous waste) services <sup>4</sup> \$1,000.  Management consulting and administrative services <sup>4</sup> \$1,000.  Taxes and license fees <sup>4</sup> \$1,000.  All other expenses <sup>4</sup> \$1,000.	208 535 73 12 991 5 276 2 282 2 419 9 045 3 282 1 923 2 960 7 726 160 630

<sup>1</sup>For the census, a company is defined as a business organization consisting of one establishment or more under common ownership or control.
2Includes establishments with payroll at any time during the year.
3Number of employees figures represent average number of production workers for pay period that includes the 12th of March, May, August, and November plus other employees for payroll period that includes the 12th of March.
4Based on Annual Survey of Manufactures (ASM) sample data.
5A response coverage ratio is derived for this item by calculating the ratio of the weighted employment (establishment data multiplied by sample weight) for those Annual Survey of Manufactures (ASM) establishments that reported to the weighted total employment for all ASM establishments classified in this industry.

Note 1: The amounts shown for other expenses reflect only those services that establishments purchase from other companies.

Note 2: The data in this table are based on the 2002 Economic Census and the 2002 Annual Survey of Manufactures (ASM). To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain sampling errors and nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C.

## Table 4. Industry Statistics by Employment Size: 2002

[Data based on the 2002 Economic Census. For information on confidentiality protection, nonsampling error, and explanation of terms, see note at end of table. For meaning of abbreviations and symbols, see introductory text]

			All employees		Pr	oduction worke	ers		Total	Total	Total capital	
Employment size class	E¹	All estab- lish- ments <sup>2</sup>	Number <sup>3</sup>	Payroll (\$1,000)	Number <sup>3</sup>	Hours (1,000)	Wages (\$1,000)	Value added (\$1,000)	Total cost of materials (\$1,000)	Total value of shipments (\$1,000)	expendi- tures (\$1,000)	
335122, Commercial, industrial, and institutional electric lighting fixture manufacturing												
All establishments	1	356	19 742	626 147	14 280	28 692	355 567	2 184 265	1 676 882	3 869 579	89 203	
Establishments with—  1 to 4 employees.  5 to 9 employees.  10 to 19 employees.  20 to 49 employees  50 to 99 employees  100 to 249 employees  500 to 999 employees  500 to 999 employees  1,000 to 2,499 employees  2,500 employees	7 6 4 1 - 1 -	86 42 55 72 46 40 10 4	205 300 772 2 222 3 147 5 798 3 533 h g	5 863 9 247 26 216 71 809 105 316 196 509 104 132 D	149 223 499 1 434 2 041 3 970 2 928 D D	291 442 1 011 2 881 4 127 7 917 5 922 D D	3 745 5 855 13 645 34 767 50 883 94 805 75 903 D	17 629 26 764 68 921 186 428 290 792 616 988 529 026 D	8 597 16 903 45 015 159 525 201 355 424 025 414 451 D D	26 227 43 790 114 593 343 036 491 979 1 039 007 946 236 D D	817 1 118 2 232 7 027 7 932 40 359 17 087 D	
Administrative records <sup>4</sup>	9	137	749	22 272	569	1 135	14 491	49 532	35 124	84 656	2 810	

¹Some payroll and sales data for small single-establishment companies with up to 20 employees (cutoff varied by industry) were obtained from administrative records of other government agencies rather than from census report forms. These data were then used in conjunction with industry averages to estimate statistics for these small establishments. This technique was also used for a small number of other establishments whose reports were not received at the time data were tabulated. The following symbols are shown where estimated data account for 10 percent or more of the figures shown: 1–10 to 19 percent; 2–20 to 29 percent; 3–30 to 39 percent; 4–40 to 49 percent; 5–50 to 59 percent; 6–60 to 69 percent; 7–70 to 79 percent; 8–80 to 89 percent; 9–90 percent or more.

¹Includes establishments with payroll at any time during the year.

³Number of employees figures represent average number of production workers for pay period that includes the 12th of March, May, August, and November plus other employees for payroll period that includes the 12th of March.

⁴Some payroll and sales data for small single-establishment companies with up to 20 employees (cutoff varied by industry) were obtained from administrative records of other government agencies rather than from census report forms. These data were then used in conjunction with industry averages to estimate statistics for these small establishments. Data are also included in respective size classes shown.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C.

size classes shown.

## Table 5. Industry Statistics by Primary Product Class Specialization: 2002

[Data based on the 2002 Economic Census. For information on confidentiality protection, nonsampling error, and explanation of terms, see note at end of table. For meaning of abbreviations and symbols, see introductory text]

Industry or	Industry or primary product class	All	All em	ployees	Pr	oduction work	ers		Total	Total	Total capital
product class code		estab- lish- ments <sup>1</sup>	Number <sup>2</sup>	Payroll (\$1,000)	Number <sup>2</sup>	Hours (1,000)	Wages (\$1,000)	Value added (\$1,000)	cost of materials (\$1,000)	value of shipments (\$1,000)	expendi- tures (\$1,000)
335122	Commercial, industrial, and institutional electric lighting fixture manufacturing	356	19 742	626 147	14 280	28 692	355 567	2 184 265	1 676 882	3 869 579	89 203
3351221 3351222	Commercial and institutional-type electric lighting fixtures, including parts and accessories	174	16 893	533 964	12 385	24 765	307 398	1 969 869	1 496 052	3 474 124	79 616
	accessories	34	1 871	63 755	1 181	2 496	30 985	142 349	134 322	277 010	6 041

<sup>&</sup>lt;sup>1</sup>Includes establishments with payroll at any time during the year.

<sup>2</sup>Number of employees figures represent average number of production workers for pay period that includes the 12th of March, May, August, and November plus other employees for payroll period that includes the 12th of March.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C.

#### Table 6a. Products Statistics: 2002 and 1997

[Includes quantity and value of products of this industry produced by (1) establishments classified in this industry (primary) and (2) establishments classified in other industries (secondary). Transfers of products of this industry from one establishment of a company to another establishment of the same company (interplant transfers) are also included. Data based on the 2002 Economic Census. For information on confidentiality protection, nonsampling error, and explanation of terms, see note 2 at end of table. For meaning of abbreviations and symbols, see introductory text]

		Number of companies with		Product shipments		
Product code	Product	shipments of \$100,000 or more	Quantity of production for all purposes	Quantity	Value (\$1,000)	
335122	Commercial, industrial, and institutional electric lighting fixture manufacturing	N N	X X	××	4 033 684 4 252 066	
3351221	Commercial and institutional-type electric lighting fixtures, including parts and accessories	N N	X	×	3 169 232 3 295 582	
33512211	Commercial and institutional-type electric lighting fixtures, including parts and accessories	N N	X	X	3 169 232 3 295 582	
3351221100	Commercial and institutional-type electric lighting fixtures, including parts and accessories	186 211	X	X	3 169 232 3 295 582	
3351222	Industrial-type electric lighting fixtures, including parts and accessories	N N	××	××	747 116 788 249	
33512221	Industrial-type electric lighting fixtures, including parts and accessories	N N	X	X	747 116 788 249	
3351222100	Industrial-type electric lighting fixtures, including parts and accessories	78 75	×	×	747 116 788 249	
335122W	Commercial, industrial, and institutional electric lighting fixture 2002.  manufacturing, nsk, total 1997.	N N	×	××	117 336 168 235	
335122WY	Commercial, industrial, and institutional electric lighting fixture manufacturing, nsk, total	N N	X	X	117 336 168 235	
335122WYWW	Commercial, industrial, and institutional electric lighting fixture manufacturing, nsk, for nonadministrative-record establishments	N	X	x	34 743	
335122WYWY	Commercial, industrial, and institutional electric lighting fixture manufacturing, nsk, for administrative-record	N	Х	X	62 028	
	establishments	N N	X X	X X	82 593 106 207	

Note 1: For some establishments, data have been estimated from central unit values that are based on quantity-value relationships of reported data. The following symbols are used when percentage of each quantity figure estimated in this manner equals or exceeds 10 percent of published figure: p-10 to 19 percent estimated; q-20 to 29 percent estimated. If 30 percent or more is estimated, figure is replaced by S.

Note 2: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C.

## Table 6b. Product Class Shipments for Selected States: 2002 and 1997

[Product classes covered are those that are economically significant and whose production is geographically dispersed, provided dispersion is not approximated by data in Table 2. Also, product classes are not shown if they are miscellaneous or "not specified by kind" classes. Statistics for some states are withheld because they are either less than \$2 million in product class shipments or they disclose data for individual companies in 2002. Data based on the 2002 Economic Census. For information on confidentiality protection, nonsampling error, explanation of terms, and geographic definitions, see note at end of table. For information on geographic areas followed by \*, see Appendix D. For meaning of abbreviations and symbols, see introductory text]

NAICS product class code	Product class and geographic area	Value of product shipments (\$1,000)
3351221	Commercial and institutional-type electric lighting fixtures, including parts and accessories	
	United States	3 169 232 3 295 582
	California	318 029 456 726
	Colorado	43 901 16 216
	Connecticut	53 400 31 649
	1997    Illinois	145 260 349 386
	Massachusetts	169 434
	1997.   Missouri	117 743 64 667
	1997.   New Jersey	76 852 175 115
	1997.   New York	196 264 150 260
	1997    Pennsylvania	219 482 275 945
	1997.   Tennessee	176 912 126 392
	Texas	161 875 103 504 93 489
3351222	Industrial-type electric lighting fixtures, including parts and accessories	
	United States	747 116
	1997.   California	788 249 60 806
	1997.   Illinois	28 918 30 874
	1997.   1997.   2002.   2002.   2003.	9 085 12 170
	1997.   Missouri	N 27 094
	1997.   New Jersey	14 477 35 629
	1997.   New York	26 571 81 477
	1997    Pennsylvania	64 842 26 475
	1997.   Tennessee	24 237 24 121
	Texas	25 903 12 140 26 639

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C. For geographical definitions, see Appendix D.

# Table 7. Materials Consumed by Kind: 2002 and 1997

[Includes quantity and cost of materials consumed or put into production by establishments classified only in this industry. Data based on the 2002 Economic Census. For information on confidentiality protection, nonsampling error, and explanation of terms, see note 2 at end of table. For meaning of abbreviations and symbols, see introductory text]

Material code	Material consumed	Quantity	Delivered cost (\$1,000)
335122	Commercial, industrial, and institutional electric lighting fixture manufacturing		
00900001	Total materials	X	1 506 801
32521105	Plastics resins consumed in the form of granules, pellets, powders, liquids, etc	X	1 891 315 7 607
32610013	Plastics products consumed in the form of sheets, rods, tubes, film, and other shapes	X X X	15 737 61 869 66 287
32221001	Paperboard containers, boxes, and corrugated paperboard	×	58 598 72 244
33531100	Specialty transformers and fluorescent ballasts	X X X	409 836 546 146
33593101	Current-carrying wiring devices	X	36 499 88 612
33511001	Electric lamp bulbs	×	47 734 57 801
32721101	Flat glass (plate, float, and sheet)	X X X X	8 212 10 196
32610011	Fabricated plastics products (excluding gaskets)	X	16 265 53 573
331000A7	Insulated wire and cable (including magnet wire)	X	13 890 20 010
33272203	Metal bolts, nuts, screws, washers, rivets, and other screw machine products	X X X X	45 325 39 893
33299903	Metal poles	X	10 217 7 648
33200027	All other fabricated metal products (excluding forgings)	x	66 711
33210000	1997   Forgings	X	88 087 16 989
33151001	lron and steel castings (rough and semifinished)	X X X X X	N 11 514 5 865
33152005	Aluminum and aluminum-base alloy castings (rough and semifinished)	X	34 374 49 303
33152003	Other nonferrous metalcastings, rough and semifinished (excluding aluminum and aluminum-base alloy)		3 068
33120016	1997	X X X	2 351
33120016	Steel sheet and strip (including tinplate)	x	121 328 N
33120025	Steel wire and wire products	X	15 791 12 464
33120097	All other steel mill shapes and forms (excluding castings and forgings)	) X	50 172 64 313
33131500	Aluminum and aluminum-base alloy sheet, plate, foil, and welded tubing	X X X X X	43 166 N
33131601	Aluminum and aluminum-base alloy extruded shapes (extruded rod, bar, pipe, tube, etc.)	X	15 866
33100049	Other aluminum and aluminum-base alloy shapes and forms (excluding castings, forgings, sheet, plate, foil, welded tubing, extruded shapes, and fabricated metal products)	×	18 258
33142111	Copper and copper-base alloy shapes and forms (excluding castings, forgings, and fabricated metal products)	X X X	D 5 637 8 025
33100082	Other nonferrous metal shapes and forms (excluding aluminum and aluminum-base alloy and copper and copper-base alloy castings, forgings, and fabricated metal products)	_	2 588
33512100	1997	X X X X X X	2 366 N 1 838
	Lamp shades	į ŝ	2 444 336 471
00970099	All other materials and components, parts, containers, and supplies	X	D
00971000	Materials, ingredients, containers, and supplies, nsk	X	46 978 58 873

Note 1: For some establishments, data have been estimated from central unit values that are based on quantity-value relationships of reported data. The following symbols are used when percentage of each quantity figure estimated in this manner equals or exceeds 10 percent of published figure: p-10 to 19 percent estimated; q-20 to 29 percent estimated. If 30 percent or more is estimated, figure is replaced by S.

Note 2: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C.